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Bid Engineer

Job Location: Poole, Dorset (Relocation package is available)
Job Type: Permanent
Salary: Competitive
Hours: 39 hours per week

We are currently looking to recruit a Bid Engineer for a leading, innovative and expanding global organisation on the South Coast, where opportunities to develop your career are second to none. Our client is looking for individuals to join their team of over 200 people within a professional, friendly and supportive environment with competitive salaries and benefits as well as a stunning location.

Within this role you will be leading the Company's bid process and bid team activities for all OE and Aftersales enquiries to ensure the provision of a high quality order winning proposal document in line with the timescales agreed with clients.

Key responsibilities will include:

- Leading the bid process and bid team activities for all OE and Aftersales enquiries
- Execution of the order realisation strategy developed for each prospect assigned.
- Analysing of RFQ package requirements to ensure organised competitive approach in response to client's requirements and our corporate interests.
- Review of client's commercial terms and conditions and preparing necessary exceptions
- Management of the bid approval process
- Co-ordination of the enquiry review process, ensuring all technical and commercial exceptions are addressed
- Crafting high quality order winning proposal documents for each enquiry
- Ensuring relevant inputs from professional experts such as legal experts, production personnel and subject experts are taken into account when agreeing to Terms and conditions, penalty clauses, lead times, scopes of work and the likes
- Contract negotiations with clients

The successful applicant will:

- Be technically and commercially capable of operating independently
- Be confident and credible and able to obtain the respect of clients and colleagues.
- Be able to build strong relationships; internal and external and have clarity of view and focus on objectives; results driven and effective motivator.
- Be educated to degree level in an engineering discipline, with a willingness to travel

In return you will be offered:

- A competitive salary
- 25 days holiday plus all UK bank holidays
- A Stakeholder Pension Scheme
- A Discretionary Bonus Scheme
- Share schemes
- Employee Assistance Programme.
- Plus other benefits associated with a major employer

Please apply with a full CV and covering letter by email to info@rrm.uk.com

Those who have the right skills and experience, our aim is that you will hear back from us with 24 hours but due to the high number of applications we are receiving at present, we are unable to respond to every application individually so If you do not hear from us within 3 days please assume that your application at this stage has not been successful. As new positions arise we will review any applications already made to us and may contact you about other suitable roles.